# Revenue Sharing Fund Families

The following revenue-sharing information principally pertains to mutual fund purchases in commission-based brokerage accounts. In general, the revenue sharing payments described below are specific to mutual fund investments. For more information on fees and expenses relating to mutual fund purchases through Morgan Stanley fee-based advisory account programs, please refer to the applicable Morgan Stanley ADV brochure.

Morgan Stanley charges each fund family we offer a mutual fund support fee, also called revenue-sharing, up to a maximum per fund family of 0.16% per year (\$16 per \$10,000 of assets) on the mutual fund holdings of our brokerage account clients. The minimum annual fee is \$250,000 per fund family but may be reduced in certain circumstances. Revenue-sharing payments are in addition to the sales charges, annual distribution and service fees (referred to as "12b-1 fees"), applicable redemption fees and deferred sales charges, and other fees and expenses disclosed in the fund's prospectus fee table. Revenue-sharing payments are generally paid out of the fund's investment adviser, distributor or other fund affiliate's revenues or profits and not from the fund's assets. However, fund affiliate revenues or profits may in part be derived from fees earned for services provided to and paid for by the fund. No portion of these revenue sharing payments is made by means of brokerage commissions generated by the fund.

Set forth below is a listing of the fund families from which we received revenue-sharing payments in 2014. Fund families are listed in descending order based upon the total amount of revenue-sharing payments we recognized from each fund family for 2014. Although we seek to charge all fund families the same revenue sharing fee rate, in aggregate Morgan Stanley receives significantly more revenue sharing from the families with the largest client fund share holdings at our firm. This fact presents a conflict of interest for Morgan Stanley to promote and recommend funds from those fund families rather than funds from families that in aggregate pay us less revenue sharing. In order to mitigate this conflict, Financial Advisors and their Branch Office Managers do not receive additional compensation as a result of these revenue-sharing payments received by Morgan Stanley.

### **Revenue Sharing Fund Company Name**

Franklin Templeton	MFS Investments		
Legg Mason*	Pioneer Funds*		
American Funds	Hartford Funds**		
BlackRock Funds*	Mainstay (NY Life)*		
Lord Abbett Funds*	Federated Securities*		
Oppenheimer*	Goldman Sachs*		
Ivy Funds*	Morgan Stanley Funds*		
First Eagle Funds*	Natixis Funds		
JP Morgan*	DWS Scudder**		
Eaton Vance Group*	Delaware Investments*		
PIMCO*	Calamos Funds		
Fidelity Advisors*	Principal Funds**		
Putnam Funds*	Davis Advisors		
Thornburg*	Transamerica IDEX		
Alliance Bernstein Funds*	Franklin Templeton Offshore		
Nuveen Funds*	John Hancock Funds*		
Wells Fargo	Allianz*		
Columbia Management*	Gabelli Funds		
Prudential Investments*	Dreyfus Premier Funds**		
Virtus*	Guggenheim*		

## **Revenue Sharing Fund Company Name (continued)**

Henderson Global Investments**	American Century Investments**	Diamond Hill	Ramius	Victory Funds
SunAmerica Funds	Calvert Group	Direxion	RidgeWorth Funds	Fidelity Offshore
Janus Capital Group**	JP Morgan Offshore	Eagle Fund Distributors, Inc.	Salient Partners	Janus Offshore
Guardian Investor Services LLC	Cushing MLP Asset Management L.P.	Equinox	Tortoise	Pictet Funds (Europe) S.A.
MFS Offshore	Investec Offshore	Forward Funds	UBS Global Asset Management	Selector Advisors LTD
Legg Mason Offshore	Highland Capital Management	Frank Russell	Schroder Offshore	BNY Mellon Offshore
Voya Investments**	Van Eck Management	Good Harbor Financial, LLC	Innealta	PIMCO Europe LTD
Neuberger Berman Management Inc.**	Aberdeen Asset Management Inc.	Hatteras Capital Distributors, LLC	Angel Oak	Aquila Group of Funds
Liberty Street	Alpine Funds	Keeley Investment Corp.	Arrow	Ashmore
Cohen & Steers	ALPS	Kinetics Asset Management, Inc.	Astor Asset Management	Lateef Fund
Fred Alger & Company	Altegris Funds	Kopernik	First Trust*	Domini
IVA Funds	American Beacon	Mirae Asset	Hancock Horizon Investments	Snow Capital
BlackRock Offshore	Arbitrage	Munder Funds	Invesco*	
Touchstone Family of Funds**	Brandes**	Nationwide	Pacific Select Distributors, Inc.	
Sentinel Investments	Brookfield	Nomura Asset Management	Polen Offshore	
Pioneer Offshore	Destra	Olstein Financial	Third Avenue Offshore	

<sup>\*</sup>Denotes Global Partner Fund Family

# Expense Payments, Data Analytics and Administrative Service Fees

Morgan Stanley receives expense payments and fees for data analytics, recordkeeping and related services, which are more fully described below. Administrative fees may be viewed in part as a form of revenue-sharing if and to the extent they exceed what the mutual fund would otherwise have paid for those services. However, they are not included in the revenue sharing payments described above.

#### **Expense Payments and Data Analytic Fees**

Morgan Stanley provides fund families with opportunities to sponsor meetings and conferences and grants them access to our branch offices and Financial Advisors for educational, marketing and other promotional efforts. Fund representatives may also work closely with our branch offices and Financial Advisors to develop business strategies and plan promotional and educational activities. In addition, Morgan Stanley typically receives payments from funds or their affiliates in connection with these promotional efforts to help offset expenses incurred for sales events and training programs as well as client seminars, conferences and meetings. Fund families independently decide what they will spend on these activities and may also invite our

Financial Advisors to attend fund family sponsored events. Expense payments may include meeting or conference facility rental fees and hotel, meal and travel charges.

Certain fund families (referred to as either "Global Partners" or "Emerging Partners") dedicate significant financial and staffing resources to these efforts and receive supplemental sales data analytics as well as additional opportunities to sponsor firm events and promote their funds to our Financial Advisors and clients. Global Partners commit \$550,000 per year for training and sales meeting expenses, and pay \$200,000 per year for data analytics. Emerging Partners commit \$250,000 per year for training and sales meeting expenses and pay a fee of \$100,000 per year for data analytics. These facts present a conflict of interest for Morgan Stanley and our Financial Advisors to the extent they lead us to focus on funds from those fund families, including our Global and Emerging Partners, that commit significant financial and staffing resources to promotional and educational activities instead of on funds from fund families that do not purchase sales data analytics or do not commit similar resources to these activities. In order to mitigate this conflict, Financial Advisors and their Branch Office Managers do not receive additional compensation for recommending funds sponsored by our Global or Emerging Partners or any other fund families that provide significant

<sup>\*\*</sup>Denotes Emerging Partner Fund Family

sales and training support. Morgan Stanley selects the Global and Emerging Partners fund families based on a number of quantitative and qualitative criteria. Our Global and Emerging Partners are denoted by an asterisk on the above Revenue-Sharing Fund Families list.

Fund family representatives are allowed to occasionally give nominal gifts to Financial Advisors, and to occasionally entertain Financial Advisors (subject to an aggregate entertainment limit of \$1,000 per employee per fund family per year). Morgan Stanley's non-cash compensation policies set conditions for each of these types of payments, and do not permit any gifts or entertainment conditioned on achieving any sales target.

#### **Administrative Service Fees**

Morgan Stanley and/or its affiliates receive compensation from funds or their affiliated service providers for providing certain recordkeeping and related services to the funds. These charges typically are based upon the number or aggregate value of client positions and the levels of service provided. We process transactions with certain fund families on an omnibus basis, which means we consolidate our clients' trades into one daily trade with the fund, and therefore maintain all pertinent individual shareholder information for the fund. Trading in this manner requires that we maintain the transaction history necessary to track and process sales charges, annual service fees, and applicable redemption fees and deferred sales charges for each position, as well as other transaction details required for ongoing position maintenance purposes. For these services funds pay, at their election, either up to \$21 per year per position or up to 0.16% per year (\$16 per \$10,000) of fund assets held by our clients in commission-based brokerage accounts. The annual fees for positions held by clients in our fee-based advisory account programs are up to 0.16% (\$16 per \$10,000) of fund assets per year for nonretirement advisory accounts.

As of June 2015, we were trading on an omnibus basis with:

**ALPS** AQR Capital Management, LLC\*\* Abbey Capital Limited Aberdeen Asset Management Inc. Alliance Bernstein\* Alliance Bernstein Offshore Allianz\* Alpine Altegris Funds Amana Saturna American Beacon Astor Asset American Century Management Investments\*\* Ave Maria

American Funds Group Angel Oak Funds Aquila Group of Funds Arbitrage Arden Ariel Funds Arrow Artio Global Investors Artisan Distributors LLC Ashmore Aston Funds

Avenue Mutual Funds BNY Mellon Offshore Funds Baird Baron Funds Biondo BlackRock Funds\* BlackRock Offshore Brandes\*\* Brookfield Brown Advisory/ Winslow Green Buffalo Funds Calamos Funds Calamos International Funds

Columbia Management\* Community Capital Management Congress Asset Management\*\* Cramer Rosenthal Credit Suisse Cullen Funds DWS Scudder\*\* Davis Advisors Delaware Investments\* Denver Investment Advisors LLC Destra Diamond Hill Direxion Domini DoubleLine Capital LP Drevfus Premier Funds\*\* Driehaus DuPont Capital Dunham & Associates Investment Counsel Eagle Fund Distributors Eaton Vance Group\* Edgewood Growth Equinox Fund Management Federated Securities\* Fidelity Advisors\* First American Funds First Eagle Funds\* First Pacific First Trust\* Forum Funds Forward Funds Frank Russell Franklin Templeton

Franklin Templeton

Fred Alger & Company

Offshore

Gabelli Funds

Goldman Sachs\*

Glenmeade

Calvert Group

Cambiar Funds\*\*

Causeway Funds

Cohen & Steers

Clarion

Good Harbor Financial, LLC Green Owl Funds Guardian Investor Services LLC Guggenheim\* HGK Asset Management Hamlin Hancock Horizon Funds Harbor Funds Harding Loevner Funds Hartford Funds\*\* Hatteras Capital Distributors, LLC Henderson Global Investments\*\* Hennessy Highland Capital Management Horizon Kinetics ICON Funds ING Investments, LLC (Voya)\*\* IVA Funds Index IQ Innealta Invesco\* Investec Offshore Ivy Funds\* JP Morgan\* JP Morgan Offshore lames Investment Research, Inc. Janus Capital Group\*\* Jensen John Hancock Funds\* KKR Asset Management Keeley Investment Corp. Kinetics Asset Management, Inc. Kopernick Lateef Fund Lazard Funds\* Legg Mason\*

Legg Mason

Liberty Street

Loomis Sayles

Offshore

Leuthold

LoCorr

Lord Abbett Funds\* Lord Abbett Offshore Lyrical Asset Management, L.P. MFS Investments MFS Offshore Madison Funds Mainstay (NYLife)\* Managers Distributors, Inc.\*\* Manning & Napier Matthews International Funds Merger Metropolitan West Funds Midas Mirae Morgan Stanley Funds\* Munder Funds Nationwide Natixis Funds Neuberger Berman Europe Limited Neuberger Berman Management Inc.\*\* Northern Trust Funds Nuveen Funds\* Nuveen Offshore Oak Associates LTD Oakmark Olstein Financial Oppenheimer\* PIA MBS Bond Fund PIMCO\* PIMCO Europe LTD Pacific Select Distributors, Inc. Palmer Square Capital Management LLC Paradigm Parnassus Funds Pax World Payden & Rygel Pear Tree Funds Perimeter Permanent Portfolio Funds

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Pioneer Funds\*

Principal Funds\*\*

Polen

Principal Global Investors **Prospector Partners** Prudential Investments\* Putnam Funds\* Putnam Offshore **RBC** Funds Ramius Real Estate Management Services Group, LLC Reinhart RidgeWorth Funds RiverPark Advisors, LLC Roosevelt Investment Group Royce SEI Funds SSGA

Salient Partners Scharf Investments, 110 Schroder Funds Schroder Offshore Sentinel Investments Snow Capital Sound Shore Steinberg Asset Management SunAmerica Funds T Rowe Price Funds\*\* TCW Galileo Funds Third Avenue Funds Third Avenue Offshore Thompson IM Funds Thornburg\* Thornburg Offshore Tocqueville

Touchstone Family of Funds\*\* Transamerica IDEX Transparent Value Turner Funds Tweedy Browne U.S. Global **UBS Global Asset** Management Van Eck Management Vice Fund Victory Virtus\* Virtus Offshore WBI Investments Wallace R. Weitz Wasatch

Wells Fargo

Wintergreen

William Blair Funds

All other fund families are traded on a networked basis, which means Morgan Stanley submits a separate trade for each individual client trade to the fund and, therefore, we maintain only certain elements of the fund's shareholder information. We charge these remaining funds a networking fee of up to \$11 per year per position held by our clients.

Tortoise

Although Morgan Stanley provides additional services to funds where positions are held on an omnibus basis, the fact that the administrative fee rate is higher for those services than the rate for networked accounts presents a conflict of interest for Morgan Stanley to recommend purchases of omnibus-traded funds over networked funds. In addition, while all fund families are charged the same administrative service fee rates for either omnibus or networked

accounts, in aggregate, Morgan Stanley receives significantly more administrative service fees from the fund families with the largest client fund share holdings at our firm. This fact presents a conflict of interest for Morgan Stanley to promote and recommend funds from those fund families rather than funds from families that in aggregate pay us less administrative service fees. In order to mitigate this conflict, Financial Advisors and their Branch Office Managers do not receive additional compensation as a result of these administrative service fee payments received by Morgan Stanley.

#### Money Market and Money Market Sweep Funds

Money market funds are generally subject to the same revenue sharing and administrative service fees outlined above. However, different fees are assessed on money market fund assets that are available as cash management sweep options for Morgan Stanley client accounts. Our affiliate, Morgan Stanley Investment Management ("MSIM"), serves as the investment advisor to the cash management sweep option funds. Morgan Stanley receives compensation from MSIM for providing record keeping and related services of up to \$19.08 per year per fund position held by our brokerage account clients. This fee is not assessed on positions held by clients in our fee-based advisory account programs. We also receive revenue sharing compensation from MSIM based on the amount of money market sweep fund assets held by our clients in brokerage accounts of up to 0.18% per year (\$18 per \$10,000 of assets). This fee is not assessed on positions held by clients in our fee-based advisory account programs.

#### For More Information

For additional information on a particular fund's payment and compensation practices, please refer to the fund's Prospectus and Statement of Additional Information. For further information regarding the fund fees and expenses borne by you and how Morgan Stanley and your Financial Advisor are compensated when you purchase and hold mutual fund shares, please refer to "Mutual Fund Share Classes and Compensation" available at: http://www2.morganstanley.com/wealth/investmentsolutions/mutualfunds.asp. You may also contact your Financial Advisor.

Before buying any mutual fund, request a prospectus from your Financial Advisor and read it carefully. The prospectus contains important information on fees, charges and investment objectives which should be considered carefully before investing.

An investment in a mutual fund is subject to market risk, including the loss of principal invested.

Morgan Stanley Smith Barney LLC, its affiliates and its Financial Advisors do not provide tax advice. Clients should speak with their own tax advisors regarding their personal situation.

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<sup>\*</sup>Denotes Global Partner Fund Family
\*\*Denotes Emerging Partner Fund Family